Falfurrias Management Partners Welcomes Greg Stewart as Partner

Charlotte Native and Growth Investor to Help Lead the Firm's Technology and Business Services Investing

CHARLOTTE, N.C., Falfurrias Management Partners ("Falfurrias") today announced that Greg Stewart has joined the firm as a Partner. Stewart will help lead the firm's investments in technology and business services. He brings more than 15 years of investing and investment banking experience.

Stewart joins Falfurrias from Great Hill Partners, a Boston-based growth equity firm, where he invested in software and technology companies across North America and Europe. He served as a board director, officer or observer of numerous companies, including Vision Government Solutions, Varicent, BigChange, EnterpriseDB, and ZoomInfo.

"When we add to our team, we look for character as much as investment acumen, and Greg brings both," said Ed McMahan, Managing Partner of Falfurrias. "Business services has been central to our Industry First strategy since our founding. Greg pairs a technology lens on services businesses with deep experience investing in software, and his leadership will strengthen our ability to identify and build market-leading companies across services and technology."

"Greg's experience investing in high-growth companies complements our team and our approach," said Cam Dyer, Partner and Chair of the Falfurrias Growth Partners Investment Committee. "His strong network, deal sourcing expertise, and sector depth stand out, and he shares our commitment to working alongside management teams to set the strategic compass for their businesses."

"Falfurrias combines a thematic investment philosophy with deep operating resources and a long-term view, creating a differentiated partnership with founders and executive teams," said Stewart. "I've also been impressed by the culture the team has built, one grounded in the core values the firm has lived by since its inception. I look forward to helping build durable, market-leading companies alongside Ed, Cam, and everyone at Falfurrias."

About Falfurrias Management Partners
Falfurrias Management Partners is a Charlotte-based private equity firm founded in 2006 by Hugh McColl Jr., former chairman and CEO of Bank of America; Marc Oken, former CFO of Bank of America; and Managing Partner Ed McMahan. The firm has raised approximately $4.0 billion across eight funds and invests in growing, middle-market businesses in sectors where the firm's operational resources, relationships, and sector expertise can complement portfolio company executive teams in support of long-term growth objectives. Falfurrias leverages a differentiated Industry First approach, partnering with proven management teams and experienced advisors to build durable companies. For more information, visit www.falfurrias.com.

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